

## Job Description

### Sports Scientist – Account Manager (Numerous positions available)

Sports & Wellbeing Analytics (SWA) are a disruptive sports technology start up, based in Swansea, South Wales. The company has developed the PROTECHT system which measures head impact accelerations in contact and collision sports which is gaining high prominence in rugby and soccer. SWA are working on the bleeding edge of interpretation of the head impact data that is creating new thought leadership in this new and exciting area. In doing so, the Company is demonstrating entirely new ways to support people's wellbeing in these sports whilst improving both individual and team performance.

The company are embarking on an ambitious growth period and are now looking to significantly add to their sports science team working directly with clients. The company is therefore seeking ambitious, enthusiastic, self-motivating people to join the team and help build and support this growth.

**Job Title:** Sports Scientist – Account Manager

**Reporting to:** Head of Science & Performance and associated line manager

**Key external relationships:** SWA Clients, Research Partners, Product Development Partners

### PERSON SPECIFICATION

We are a small but dynamic team and are looking for people who will fit in and show initiative to support and grow the business moving forward. With our focus currently on rugby, soccer and combat sports, direct experience of these sports will be highly relevant.

#### Essential

- BSc in Sport, Exercise & Science / Strength and Conditioning or equivalent field
- Excellent presentation and IT (Excel, Word, PowerPoint) skills
- Experience of working in sport as a practitioner
- Strong communication skills and ability to work as part of a team
- Full UK driving licence

#### Desirable

- MSc or currently working towards an MSc in Strength and Conditioning
- Strength and Conditioning or Sport science qualifications (e.g. UKSCA, NSCA, BASES) or showing the ability to gain accreditation within six months
- Experience using GPS systems
- Experience with software such as PowerBI, R, Python, C+ or Matlab

As important as the academic qualifications will be the personal qualities of applicants and as such we are looking for people who are:

- Enthusiastic and self-motivated
- Professional
- Flexible and Adaptable
- Trustworthy and Dependable
- Good Communicator
- Organised, Diligent and Thorough
- Hard working
- Demonstrate Initiative and be able to problem solve
- Passion for sport & activity



Geographical placement: SWA's clients are located across the UK. A candidate's current physical location is therefore not particularly important providing they have a willingness to travel if required.

## ROLE SPECIFICATION

The company is evolving at a fast pace and although the main responsibilities of the post are outlined below, these may be adapted depending on the business need at any particular time. A flexible attitude is therefore key.

The main function of the role is to support the roll out of the technology and the development and dissemination of new insights from the data to sports teams across the world.

The main duties are outlined below:

- Act as Account manager and first point of contact for nominated clients on behalf of SWA.
- Build and maintain a high level of client service for the PROTECHT system.
- Provide on the ground support for the PROTECHT system for your nominated clients through:
  - Installation and training of the PROTECHT system for client use in competition and training environments;
  - Assist with initial recording of sessions;
  - Client service follow ups, visits and training;
  - On the ground support as and when required;
  - Analysis of match data;
  - Feeding back key findings to the appropriate client staff.
- Use your knowledge of the PROTECHT data and your experiences in the field to help develop and supply insights and best practice of sports analytics.
- Assist with sports science research initiatives to develop new data insights and knowledge that often lead to new research publications as well as practical guidelines
- Determine and deliver new data driven insights and performance metrics resulting from examination of PROTECHT data to your nominated clients to increase the value from the system.
- Provide training to your nominated clients on the system operation and interpretation of the data.
- Provide ongoing support to your nominated clients through analysis of competition and training data as required.
- Assist SWA colleagues by running demonstrations of the PROTECHT system to prospective clients as required.
- Determine and specify new product capabilities that will add significant value to the PROTECHT system arising from the client requirements working in conjunction with the SWA head of technology.

## Remuneration and benefits:

- £20-30k depending on experience and qualifications
- Entitled to 25 holiday per year + bank holidays
- Company pension contribution

Flexible working patterns as required by the working week direction of line manager.

To apply please send:

- 1-2 page CV
- 1 page cover letter outlining how you would apply contact load data to coaching and training scenarios to increase performance and welfare from your previous experiences.

To: [info@swa.one](mailto:info@swa.one)

The position closes on 9<sup>th</sup> July at midday