

Job Description

Rugby Union Account Manager - Sports Scientist (Numerous positions available)

Sports & Wellbeing Analytics (SWA) are a prominent technology start up, based in Swansea, South Wales. SWA are working to create new forms of data and interpret these in a way that support people's wellbeing. In the area of sport, SWA have developed the PROTECHT system which measures head impact accelerations in contact sports and translates this information to support the wellbeing of players and help to make contact sports safer. By quantifying the contact element of competition demands, it is also possible to use PROTECHT as a tool to improve performance.

The company are about to embark on an ambitious growth period and are looking to bolster their staffing levels.

Job Title: Account Manager - Sports Scientist

Reporting to: Head of Science & Performance and associated line manager

Key external relationships: SWA Clients, Research Partners, Product Development Partners

PERSON SPECIFICATION

We are a dynamic, small team that often adapt to fill many roles. We are looking for people who will fit in with the team and show initiative to support the business moving forward.

Experience in different sporting environments will be important to any application. We are looking for candidates with experience in any contact sports and a team environment.

Essential

- BSc in Sport, Exercise & Science / Strength and Conditioning or equivalent field
- Excellent presentation and IT (Excel, Word, PowerPoint) skills
- Experience of working in sport as a practitioner
- Strong communication skills and ability to work as part of a team

Desirable

- MSc or currently working towards an MSc in Strength and Conditioning
- Strength and Conditioning or Sport science qualifications (e.g. UKSCA, NSCA, BASES) or showing the ability to gain accreditation within six months
- Experience using GPS systems
- Experience with software such as PowerBI, R, Python, C+ or Matlab

Geographical placement: London, South west of England, the midlands, mid west, and north England

As important will be the personal qualities of applicants and as such we are looking for people who are:

- Enthusiastic and self motivated
- Professional
- Flexible and Adaptable
- Trustworthy and Dependable
- Good Communicator
- Organised, Diligent and Thorough
- Hard working
- Demonstrate Initiative and be able to problem solve
- Passion for sport & activity

ROLE SPECIFICATION

The company is evolving at a fast pace and although the main responsibilities of the post are outlined below, these may be adapted depending on the business need at any particular time. The main function of the role is to support the roll out of the technology to sports teams across the world.

The main duties are outlined below:

- Keeping a high level of customer service and satisfaction acting as the first point of contact between SWA and our clients. Ensuring our products and service are met to a high standard while also supplying insights in best practice of sports analytics from your own knowledge and experiences in the field.
- To provide Sport Science support for SWA through running the PROTECHT system for allocated accounts and being the main point of contact:
 - Installation and training of the PROTECHT system for client use
 - Customer service follow ups, visits and training
 - On the ground support as and when required
 - Analysis of match data
 - Feeding back key findings to the appropriate client staff
- Assisting colleagues by running demonstrations of the PROTECHT system to clients.
- Assisting with sports science research initiatives to develop new data insights and knowledge
- To determine and specify new product capabilities that will add significant value to the PROTECHT system arising from the research agenda working in conjunction with the head of technology
- To determine and deliver new data driven insights and performance metrics resulting from examination of PROTECHT data.
- To determine and deliver new data driven insights and performance metrics arising from SWA Client requirements specified by them with and through the sports science team
- Ensure that the results are communicated directly or through the sports science team to SWA Clients to increase their value from the system.
- Provide training to SWA Clients on the system operation and interpretation of the data
- Assist SWA Clients with initial recording of sessions and system set up
- Provide ongoing support through analysis of competition and training data

Working hours and remuneration:

- £18-25k depending on experience
- Entitled to 25 holiday per year + bank holidays

Flexible working patterns as required by the working week direction of line manager.

To apply please send a:

- 1-2 page CV
- 1 page cover letter outlining how you would apply contact load data to coaching and training scenarios to increase performance and welfare from your previous experiences.

To: info@swa.one